

A GLOBAL VIEW

We wanted to understand the real view from our warehouse customers and prospects across the world



Warehouse Operators

We asked what the REAL issues facing our contacts were on a daily basis.



Current Challenges

We wanted to see how common today's challenges were for our audience.



Future Expectations

We wanted to see how Warehouse Operators thought the future would look.

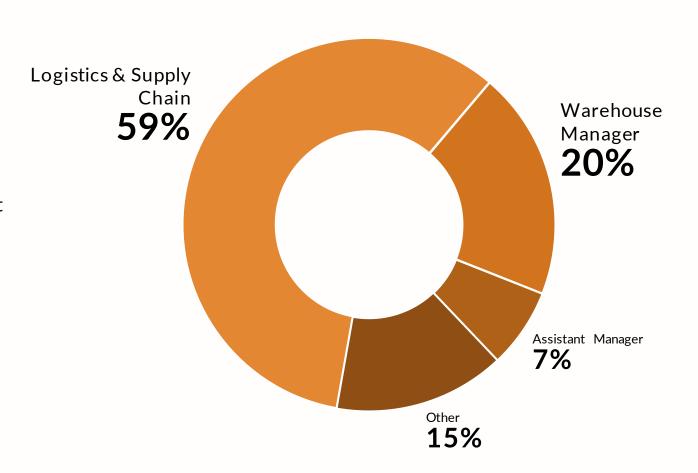
We bring you our findings in preparation for the 2023 SEC Export Survey

THE SURVEY

357 Respondents

- High completion rate for our first survey
- Stakeholders with direct warehouse involvement
- Statistically representative results
- Global Audience
- Country Comparisons

Target Audience

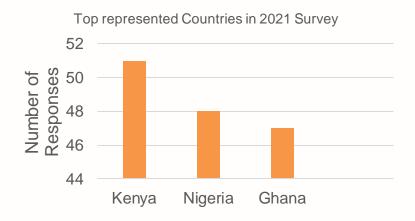




COUNTRY LOCATIONS

62 countries represented

71% Africa16% Central Asia6% Middle East



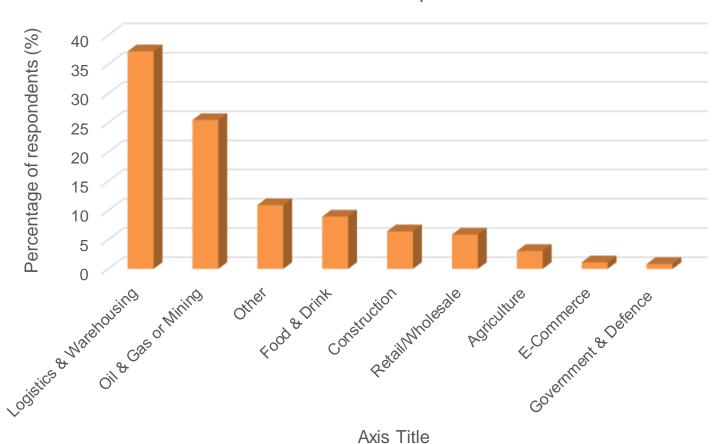




SECTORS



Number of Responses



WAREHOUSES

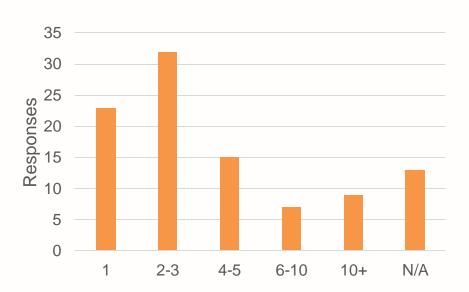
89% operate more than 1 warehouse

34% 1000sq. and 5,000sq.m

17% above 10,000sq.m

32% responsible 2-3 warehouses

Number of Warehouses in Organisation (% Responses)



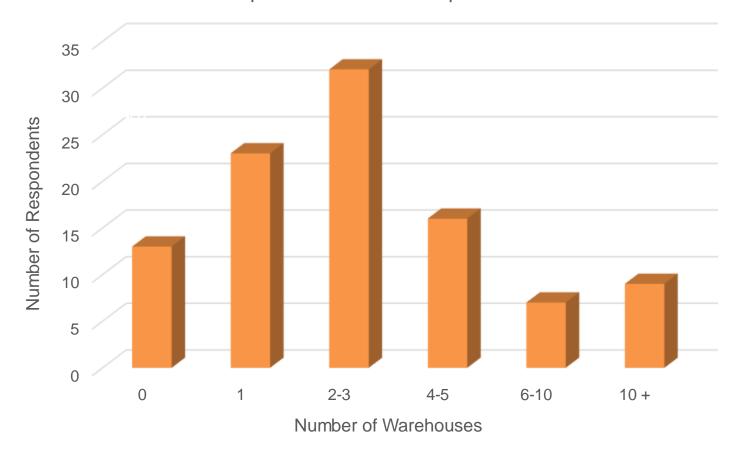




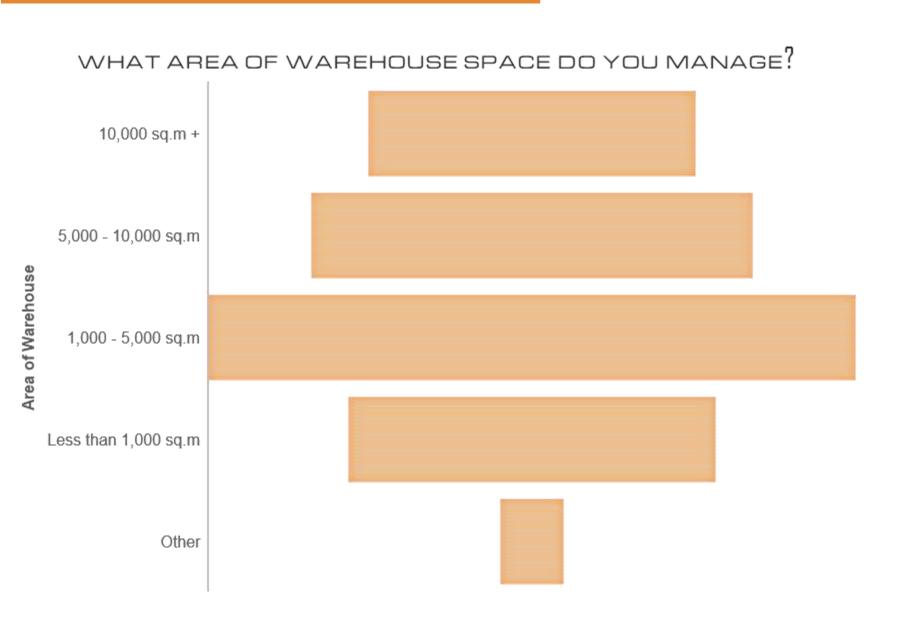
WAREHOUSES



Number of Warehouses a single Respondent a Responsible



AREA OF WAREHOUSE SPACE





CAPACITY

Lack of space is a key concern with many operators.

69% over 70% capacity or full

54% likely to or definately carrying out improvements

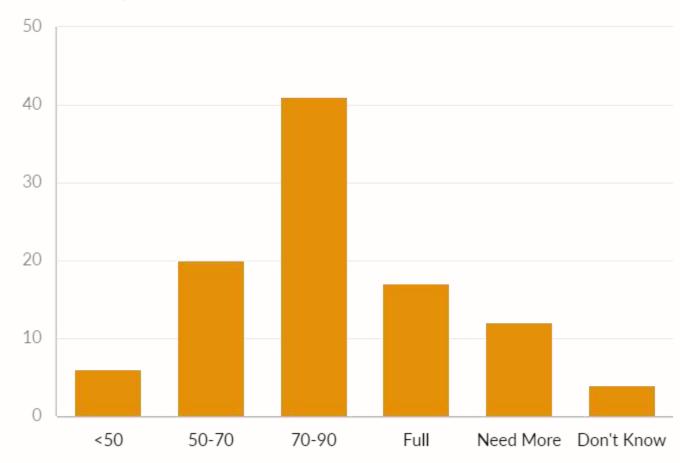
24% likely to or definately moving to new facility

Data analytics will reveal hidden space and efficiencies in existing warehousing.

Ask how SEC Exports' ELSA data analysis tool can free up space in your warehouse saving you money.

Learn More

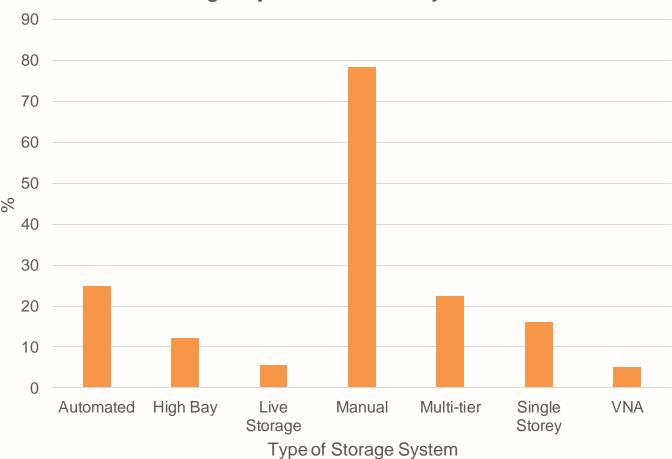
How full is your warehouse? (%)





TYPE OF STORAGE

Storage Systems Currently in Use

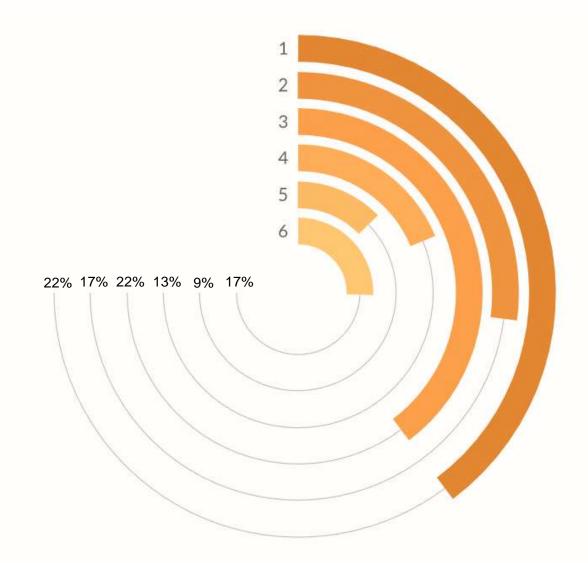


The predominant storage system in use is **Manual.**

- Inventory control is time-consuming and highly prone to errors
- Multiple and frequent counts are required on a regular basis



Likelihood of Improvements







Warehouse operators across the survey face similar challenges.



Capacity

Many operators are positively drowning! Space optimisation and is key area for concern.



Loading / Unloading Vehicles

Impacts on efficiency. A global concern across all respondents. (11%)



Inventory Management

31% need better SKU management systems and improved visibility of inventory.



Inefficient Processes

12% agree that operational processes cause inefficiency. Improved systems opportunity.



Access to New Technology

17% of respondents claim challenges in implementing new technology



Quality

Sourcing high-quality, safe storage equipment higher concern globally 10%

What challenges are you currently facing?



Capacity

Many operators are positively drowning! Space Optimisation is a key area for concern.

Lack of storage capacity in the current facility:

What challenges are you currently facing?



Inventory

Inventory visibility within the warehouse and its impact on the customer experience

Inventory visibility within the warehouse is a challenge:

130/0

What challenges are you currently facing?

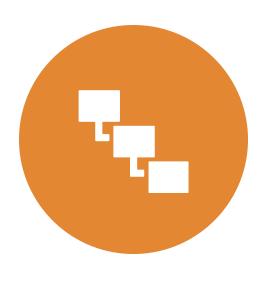


Inventory

Improving inventory management is at the forefront of respondents minds.

Lack of ability to improve inventory management in the current facility:

What challenges are you currently facing?



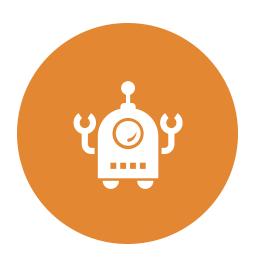
Operational Processes

An efficient warehouse is critical for customer satisfaction because it helps ensure quick, accurate shipments.

Inefficient operational processes:

120/0

What challenges are you currently facing?



Technology

Implementing new technology within the current facility

Challenge to implement new technology in the current facility:

What challenges are you currently facing?



Efficiency of Loading/Unloading of Vehicles

A key challenge currently being faced by the Warehousing and Logistics Industry across the globe is the lack of efficiency when loading and unloading vehicles.

Loading/unloading vehicles efficiently:

What challenges are you currently facing?



High Quality Equipment

Lack of adequate equipment can be hazardous, resulting in accidents and injuries to employees, and leaving you in breach of health and safety regulations. It can also result in a loss of productivity and give visitors a poor first impression of your operation.

The inability of sourcing high quality, safe storage equipment:

QUALITY STANDARDS

Quality is important to 100% of all respondents

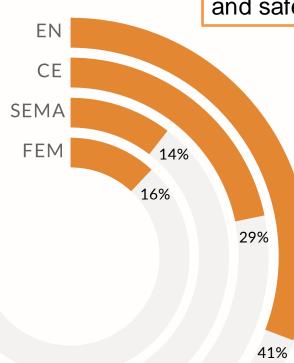












? What other standards are required?







Huge opportunities exist to improve space optimisation and process efficiency helping to compete in Kenya

Controlled Atmosphere Environments

Global impact on supply chains push processing closer to grower / point of manufacture. (Food, Pharma, Electronics & Cold-Store facilities)

Vertical Farming and Agritech

Warehousing technology benefits adjacent markets. SEC's turnkey Vertical Farm build service uses warehouse technology improve yields.

Q&A

In summary, our survey provides valuable insights into the current state of logistics and warehousing across the world.

The results indicate a high demand for efficient and cost-effective supply chain management solutions, with a significant proportion of participants citing challenges such as inadequate infrastructure and shortage of skilled workers.

Nevertheless, the majority of respondents expressed a positive outlook for the future and a willingness to invest in technology and innovation to drive growth and improvement.

These findings highlight the importance of continued efforts to address the industry's challenges and capitalize on emerging opportunities.

Please contact SEC Exports Ltd if you would like to discuss any warehouse and storage systems requirements

We welcome any new questions that you might suggest for our 2023 survey on the global state of logistics and warehousing.





QUESTIONS?

Contact us on any of the details below:

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