

Global Warehousing & Logsitics Survey 2023



A GLOBAL VIEW

Warehouse **Operators**

We asked what the REAL issues facing our contacts were on a daily basis.

..... Current Challenges

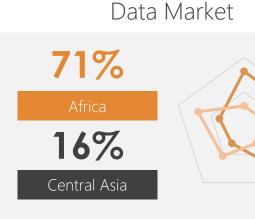
We wanted to see how common today's challenges were for our audience.

Future **Expectations**

We wanted to see how Warehouse Operators thought the future would look.

Country Locations







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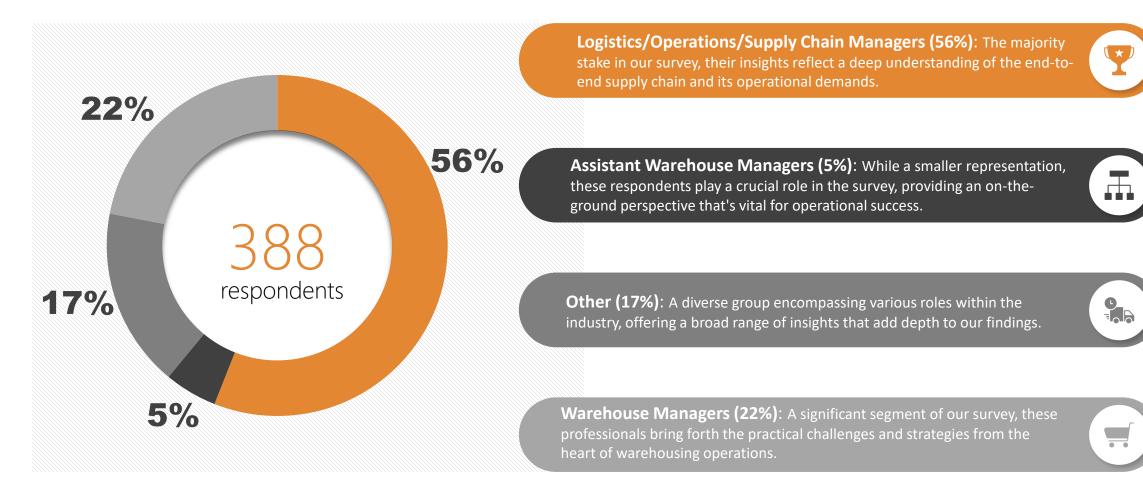


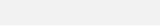
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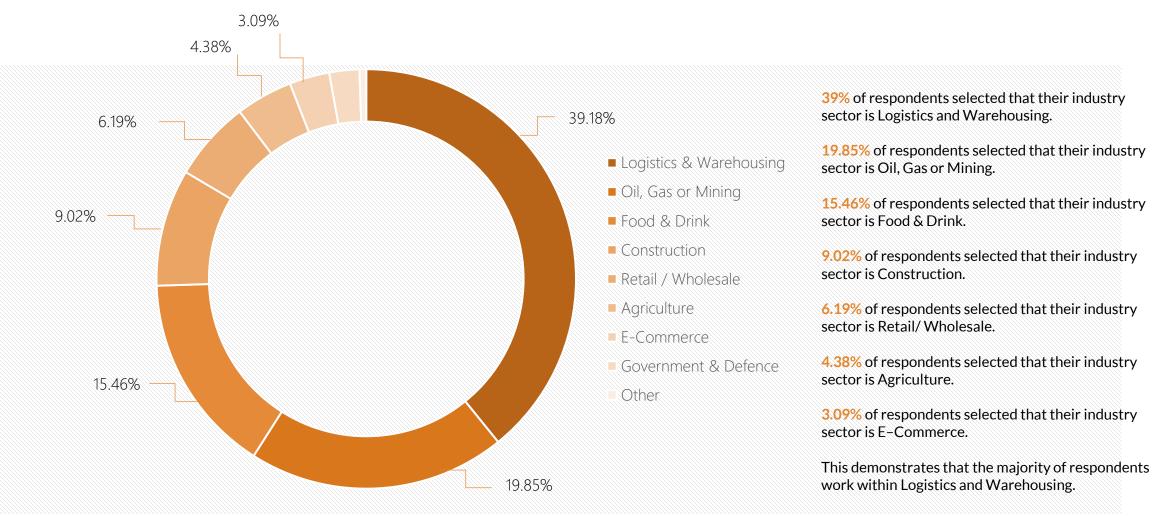
THE SURVEY







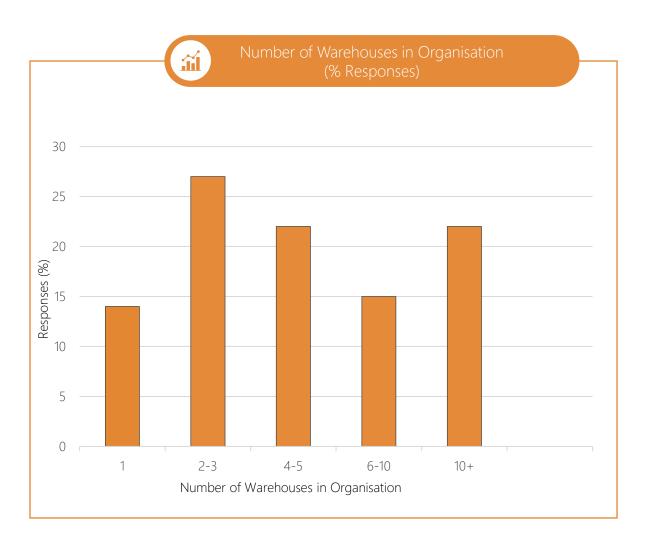
INDUSTRY SECTORS







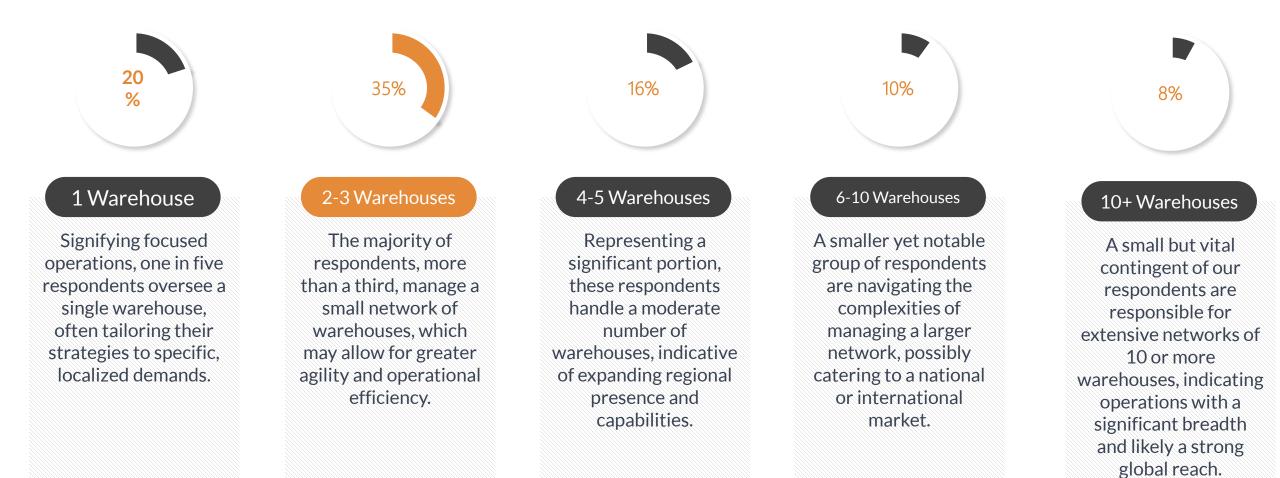
COUNT OF WAREHOUSES WITHIN YOUR ORGANISATION?



- Single Warehouse Operations (14%): A segment of the organizations operate with just one warehouse, likely favoring streamlined operations within a concentrated geographical area.
- Small-Scale Networks (2-3 Warehouses, 27%): Over a quarter of the respondents manage a compact network of 2 to 3 warehouses, suggesting a strategic approach that balances reach with operational control.
- Mid-Scale Operations (4-5 Warehouses, 22%): Nearly a quarter are in charge of a mid-sized network, indicative of organisations that are possibly expanding their logistic capabilities while maintaining a strong presence in their markets.
- **Growing Networks (6-10 Warehouses, 15%)**: Entities with 6 to 10 warehouses account for a substantial fraction of the sample, pointing towards a more complex logistics infrastructure with wider market engagement.
- Large-Scale Operations (10+ Warehouses, 22%): Matching the mid-sized category, a significant 22% of participants are at the helm of expansive operations, emphasising a robust presence with potentially global distribution networks.



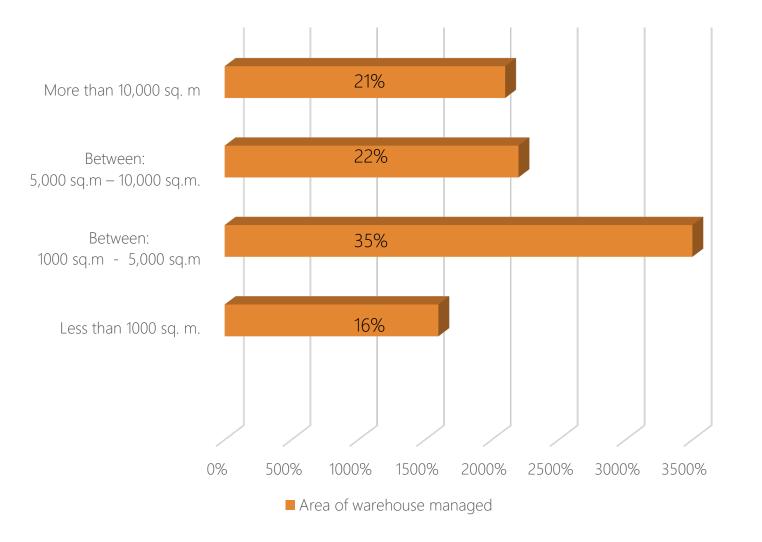
HOW MANY WAREHOUSES ARE YOU RESPONSIBLE FOR?







WHAT AREA OF WAREHOUSE SPACE DO YOU MANAGE?

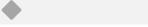


• 21% of respondents manage warehouse spaces larger than 10,000m². This group likely represents large-scale logistics or storage businesses that require extensive space for their operations.

• 22% of respondents are responsible for managing warehouse spaces between 5,000 and 10,000 m². This size category suggests a significant operational capacity, suitable for medium to large businesses.

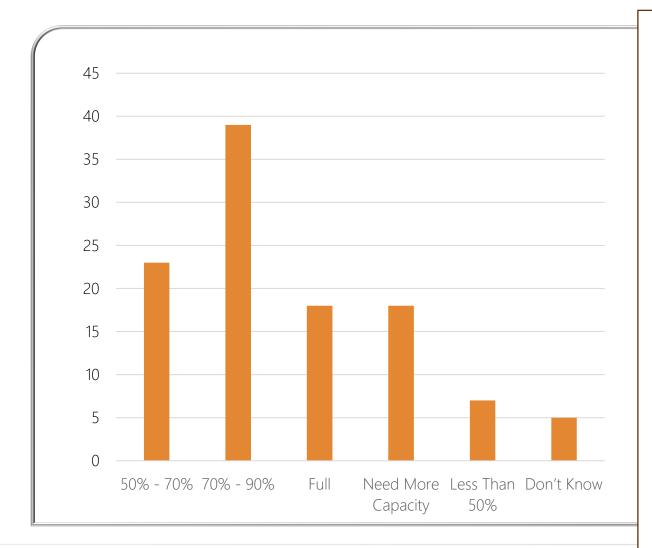
• The majority, 35%, oversee warehouse spaces between 1,000 and 5,000m². This indicates that a substantial proportion of respondents are involved with moderately sized warehouses, which are possibly the most common size for a broad range of businesses.

• 16% of respondents manage warehouse spaces smaller than 1,000m². These respondents are likely to be small business owners or those who require less space for their warehousing needs.





CAPACITY OF WAREHOUSE SPACE



Lack of space is a key concern with many operators.

23% of warehouses are filled between 50% to 70% capacity, which may suggest a moderate use of available space.

The highest percentage, **39%**, have their capacity filled between **70%** to **90%**, indicating a high level of usage nearing full capacity.

18% of warehouses are at full capacity, which might lead to operational challenges such as storage limitations or increased need for inventory management.

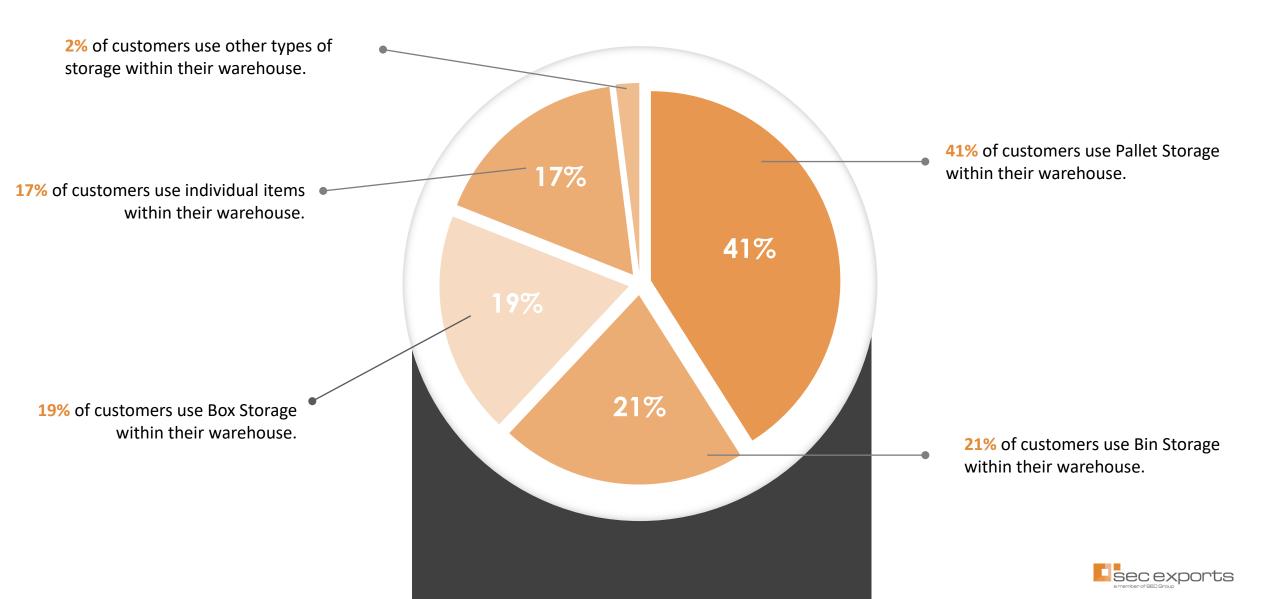
9% indicate a need for more capacity, suggesting they are over capacity and potentially unable to handle additional inventory without expansion or optimisation.

7% are below 50% capacity, which could imply under utilisation of available warehouse space.

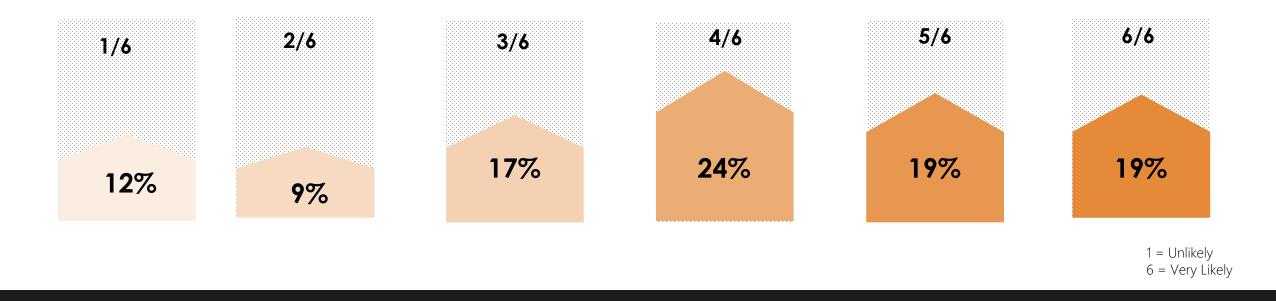
5% of the cases are unspecified, labeled as 'Don't know', highlighting a lack of data or uncertainty regarding warehouse capacity usage.



WHAT TYPE OF STORAGE DO YOU USE IN YOUR FACILITY?



LIKELINESS OF CARRYING OUT IMPROVEMENTS WITHIN YOUR WAREHOUSE?



The survey findings reveal a spectrum of confidence levels among respondents regarding their prospects for warehouse improvements, ranging from skepticism to unwavering optimism. While a notable portion of respondents express high confidence in their ability to enhance their warehouse operations, a significant number also harbor doubts or hold more moderate views. These varying attitudes underscore the need for tailored approaches and support strategies to address the diverse needs and expectations of individuals and organisations seeking to make improvements in their warehouse management processes.

WHAT STORAGE SYSTEMS ARE YOU CURRENTLY USING IN YOUR WAREHOUSE?

35 30 25 20 Responses (%) 12 10 $\left(\right)$ Non / Bulk VNA / NA High Bay Single Storey Automated Manual Multi - tier Floor Storage Types of Storage systems currently being used

Automated (12%): Automated storage systems are currently utilised by 10% of respondents, indicating a moderate adoption rate which suggests room for growth in automation technology within storage solutions.

High Bay (7%): High bay storage systems are the least utilised among the respondents, with only about 7% reporting their use. This may reflect the specialised nature of High bay storage or possibly a trend towards more compact and efficient storage solutions.

Manual (33%): Manual storage systems are the most popular, with over 30% of respondents relying on them. This highlights the ongoing preference for traditional, hands-on storage methods in many sectors.

Multi-Tier (15%): Multi-tier storage systems account for approximately 15% of the responses. This indicates a significant use of vertical space in storage facilities, optimising the available footprint.

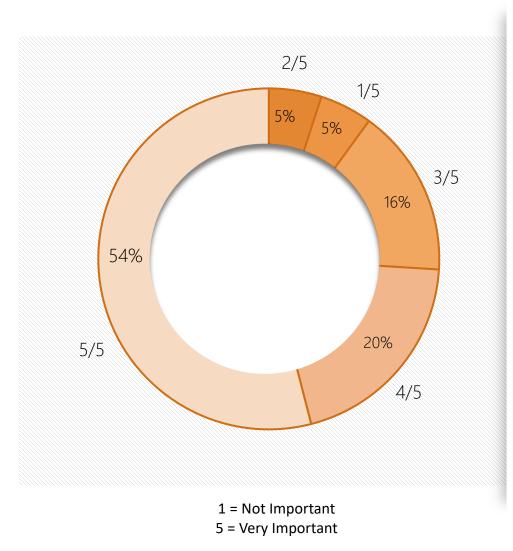
None / Bulk Floor Storage (20%): Non or Bulk floor storage systems are used by roughly 20% of respondents, showcasing a preference for easily accessible, at-grade storage options.

Single Storey (7%): Single storey storage systems are utilised by 7% of the respondents, aligning with automated systems and suggesting that a segment of the market prioritises simplicity and ease of access.

Very Narrow or Narrow Aisle (7%): The least common among the options are VNA or Not Applicable storage systems, with only 7% usage. This could indicate a niche application or perhaps a shift away from this type of storage system.



HOW IMPORTANT IS PRODUCT QUALITY TO YOU?



54% of people rated the quality of a product as 5 out of 5 in terms of importance

5% of people rated the quality of a product as 1 out of 5 in terms of importance

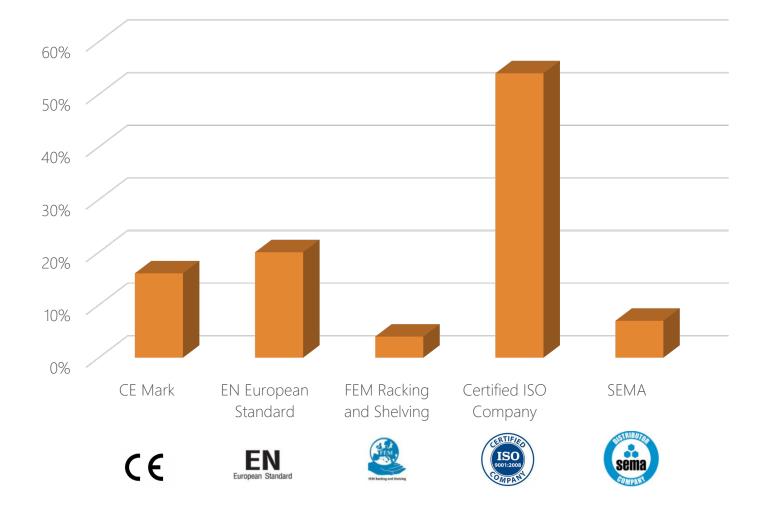
5% of people rated the quality of a product as 2 out of 5 in terms of importance

16% of people rated the quality of a product as 3 out of 5 in terms of importance

20% of people rated the quality of a product as 4 out of 5 in terms of importance



WHAT PRODUCT STANDARDS DO YOU RECOGNISE? (%)



CE Mark: 16% of individuals selected that they recognised CE Mark as a product standard.

EN: 20% of individuals selected that they recognised EN as a product standard.

FEM: 4% of individuals selected that they recognised FEM as a product standard.

ISO: 54% of individuals selected that they recognised ISO as a product standard.

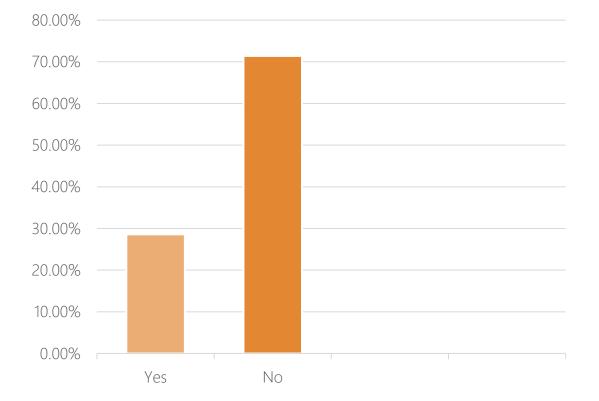
SEMA: 7% of individuals selected that they recognised SEMA as a product standard.



ARE YOU AWARE OF UK EXPORT FINANCE (UKEF) SUPPORT?

388 Survey

Answers



The survey results highlight a significant divide in awareness regarding UK Export Finance among the respondents. Out of the 388 participants, 111 individuals indicated that they were aware of UK Export Finance, while a substantial majority of 277 respondents expressed their lack of awareness about this financial entity.

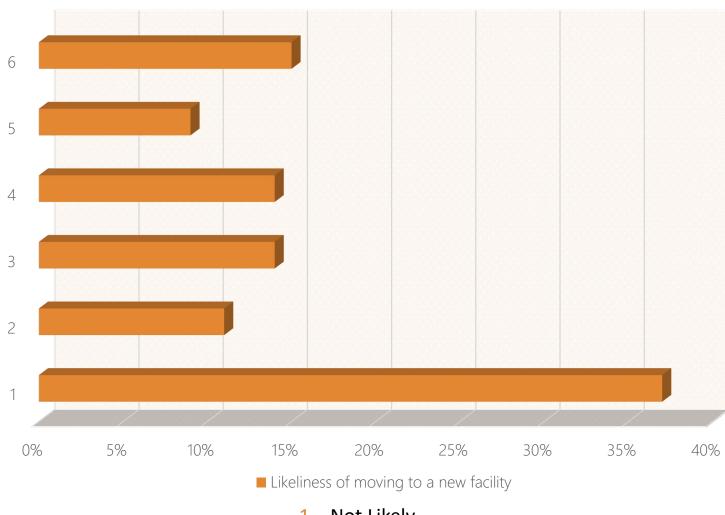
This contrast underscores the need for increased efforts in disseminating information and raising awareness about UK Export Finance to ensure that a broader audience becomes familiar with its services and opportunities.



UKEF Works With Banks To Offer Flexible, Innovative, and Competitive Financing Solutions.



HOW LIKELY ARE YOU TO MOVE INTO A NEW FACILITY IN THE NEXT 6 MONTHS?



1 – Not Likely 6 – Certain Notably, **37%** of respondents, the largest proportion, perceive a mere 1/6 chance of moving, indicating a sense of skepticism or reluctance towards such a move.

Additionally, **11%** of respondents rated their chances as 2/6, reinforcing the notion of a low likelihood of relocation.

Meanwhile, **14%** of respondents each opted for 3/6 and 4/6, reflecting a more neutral stance on the possibility of moving.

Interestingly, 9% of participants expressed a relatively higher likelihood of 5/6, and **15%** exhibited unwavering confidence with a 6/6 rating, indicating a significant range of perspectives within the surveyed group regarding the prospect of transitioning to a new facility.

These findings highlight the diversity of opinions and attitudes towards potential facility moves among the respondents



THANK YOU

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